123 SEVENTH AVENUE #137 BROOKLYN, NY 11215 T. 718.499.6030 F. 866.264.5747

WWW BROWNSTONEMGT.COM

July 31, 2014

RE: Letter of Reference

TO WHOM IT CONCERNS:

I am the Owner of Brownstone Management, a ten-year-old Property Management firm based in Park Slope Brooklyn. We currently manage some 70 residential buildings in Brooklyn.

I have been asked by Josh Alpert, President of Green Earth Pest Control to comment briefly on our relationship with Green Earth. I am delighted to do so.

Working in the real estate industry in Brooklyn can be a challenging, yet exciting endeavor. We work with a wide range of people, including owners, residents, vendors, contractors, brokers, lawyers, etc. Some of these people can be challenging to work with – some can be demanding. Our aim is to satisfy our clients, and to treat them with respect, and we expect to be reciprocally treated with respect. In turn, the demands we put on our contractors can be exacting.

I have found, as has our team (of some 15 individual employees), that working with Green Earth is virtually always a satisfying experience. Josh Alpert runs a highly responsive and professional organization. He and his team can be counted on to respond promptly, to address issues head on and honestly, to acknowledge when issues need to be corrected, and to do so with fairness, attention to detail, and respect of the needs of clients and of our employees.

The Green Earth team demonstrates knowledge and resourcefulness, professional appearance and demeanor, and they deliver on their promises. I recommend Josh Alpert and his team without reservation.

Sincerely,

Josh Blackman Chief Executive